Tejasvini Pise

Training Profile

Tejasvini Pise is the Founder, and Director of SuccessR Hrtech Pvt Ltd. She comes with avid knowledge of retail banking that is acquired over a tenure of 21+ years of experience. She has been associated with top brand of banks with the likes of Standard Chartered Bank, HDFC Bank, Hdfcsales and PNB Housing Finance. She has spear-headed multiple projects and has been a branch manager, operations manager and VP of Client Acquisition over her glorious tenure.

She has trained multiple teams to learn about various banking products and strategies that has guided them to achieve business goals. She has trained even new to bank employees to understand basic concepts of banking and financial markets. Soft skills training, Sales and selling skills, Onboarding, Human Resource

**Representative Client Engagements**:

* Imparted training programs across various industries like Banking, Telecom, Retail, Information Technology, Engineering as well as Health Care, and Textiles.
* Trained Client employees on Presentation Skills, Business Communication, Business Etiquette, Team Building, Time Management, Negotiation Skills, Selling, Customer Relationship Management, Leadership & Motivation, Interviewing Skills, etc.
* Assessment of the Learning and growth of new hires for their respective profiles.

**Areas of Expertise**:

* Banking
* Financial Modelling
* Hr Posh
* Communication Skills
* Selling techniques
* Customer relations
* Presentation Skills
* Interviewing Skills (Behavioural)
* Selling skills
* Team Meetings Collaboration
* Social Media
* Digital Marketing
* Financial Literacy
* Microsoft Excel

**Client Types/Levels of Experience:**

* Junior, & Middle Management

**Worked in different Line functions:**

Professional/Corporate Experience:

* Operations (Training Business
* Solutions)
* Recruitment & Staffing Operations
* Sales & Distribution

**Management**

* Human Resource & Admin
* Compliance processes
* Identity Workshops
* Banking

**Industry/Functional Experience:**

* Textile
* Sales
* Telecom
* Automobile,
* Retail,
* IT,
* Finance,
* Healthcare.
* Education,

**Education & certifications** – MBA in Banking and Finance from Alagappa University

**Representative Clients:**

L&T Finance, HDFC Bank, HDFC Sales Pvt Ltd, PNB Housing Finance,Mafoi Foundation, ICT Academy, Posh and Banking in Anudip Foundation, Yes Foundation, Vittiyaguru, Dayanansagar College, Vsit College – Wadala, Sahyog College Thane – Financial Literacy, Chetna College – Mumbai on Financial Modelling, Srinivas Technology – Bangalore, Mangalore, POSH for SuccessR Hrtech and ANZ Bank – NAPS